July 2020

ESG Handbook

Our path to value creation



Sustainability Week 1-2-3 July 2020 Borsa Italiana



Presenters



Pietro Masera
Head of Structured Finance,
Investor Relations & ESG

Joined: 2014

Prior: CVC, Deutsche

Bank, UBS



Vincenzo Cecere Investor Relations & ESG Associate

Joined: 2018

Prior: Mediobanca

Contacts: sustainability@cerved.com

Agenda

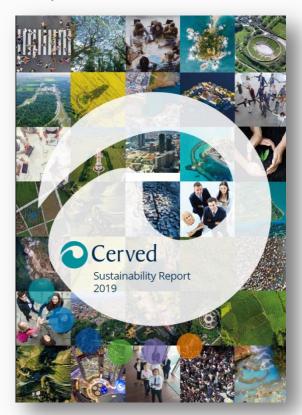
- Our path to value creation
- Key ESG highlights
- Cerved identity and the new approach to sustainability
 - Overview of the Cerved Group and the Purpose
 - Materiality Matrix & UN commitment (Global Compact & Cerved's SDGs)
 - Sustainability Plan 2020-2022
- Governance, Risk Management and Compliance
- Our people, Diversity and Human Rights
- Business Continuity, Innovation and Sustainable Value Chain
- Commitment to Society
 - Cerved ESG contribution during COVID-19
- Environmental Responsibility

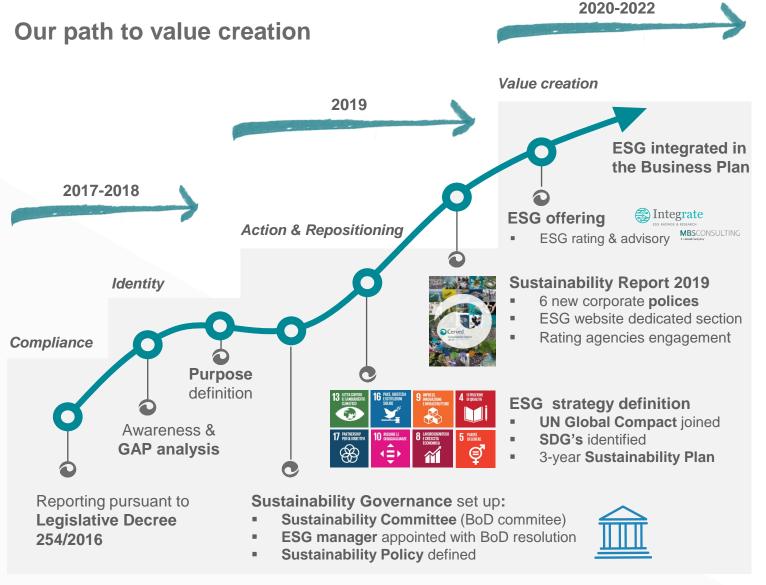


Our path to value creation

Sustainability Report 2019

- ► Available in the new **ESG dedicated section** on https://company.cerved.com/en/sustainability-esg
- Second reporting year
- Pursuant to Italian Legislative Decree 254/2016
- In accordance with the GRI Standards (Core option)
- Audited by PwC







ISS QualityScore as of July 1, 2020

Cerved Group SpA

A summary of your company's ISS QualityScore ratings of June 1, 2020 and July 1, 2020.

| | Jun | Jul | |
|------------------------|-----|-----|----------|
| Governance | 2 | 1 | A |
| Board Structure | 4 | 4 | |
| Compensation | 2 | 2 | |
| Shareholder Rights | 1 | 1 | |
| Audit & Risk Oversight | 1 | 1 | |
| | | | |

| | Jun | Jul | |
|----------------------|-----|-----|----------|
| Environment | 3 | 2 | A |
| Risk & Opportunities | 1 | 1 | |
| Carbon and Climate | 3 | 3 | |
| Natural Resources | 5 | 5 | |
| Waste & Toxicity | 2 | 2 | |
| | | | |

| 1 | A |
|---|----------|
| 1 | |
| 2 | |
| 1 | |
| 1 | |
| | 1 |

High: 1 Low: 10



Key ESG highlights

Fully committed to ESG agenda

Environment















Governance





- **Environmental Policy** defined
- **42%** electricity purchased from **renewable** sources
- Plastic free initiative launched
- Car Policy defined with progressive adoption of hybrid vehicles
- 100% waste recycling

- 61% women employees
- > 90% smart working coverage
- > 42,600 training hours delivered (+10% vs 2018)
- 89% employee satisfaction
- Responsible Marketing Policy defined
- 86% customer satisfaction

- 64 % Board independence (with Lead Independent Director appointed)
- **Diversity Policy for Corporate Bodies** defined
- Privacy Policy and Anti-money laundering Policy defined
- **New ERM** (Enterprise Risk Management) function appointed

- Assessment of ISO 50001/14001 environmental certification
- Creation of a CO2 emissions monitoring system
- Increased use of energy from renewable sources > 42%
- Introduction of ESG assessment criteria in the supply chain

- Increase the number of women in executive **positions** (with continuous gender pay gap reduction)
- Full compliance with Italian Law 68/69 (protected categories)
- Consolidation of institutional lobbying activities concerning sustainability
- Development of innovative ESG product offering and solutions (Cerved ESG Solutions)

- **Business Continuity certification (ISO 22301)** to be obtained by 2020
- Achievement of **Anticorruption certification** (ISO 37001)
- Group Fiscal Policy to be obtained by 2020
- Introduction of sustainability goals in the MBOs of top management





Cerved identity and the new approach to sustainability

Group's Overview and Purpose Materiality Matrix UN Commitment & SDGs Sustainability Plan 2020-2022

Overview of the Cerved Group and the Purpose

- Cerved is the **leading business information provider in Italy** and one of the major credit management independent player
- The new Cerved **Purpose** "Help the Italian system protect itself from risk and sustainably grow" has been reflected in Cerved's revised divisional reporting starting from Q1 2020

Business Information Finanza Agevolata¹ Risk KYC, AML & Antifraud **Management** Cerved Rating Agency **ESG Solutions**

BU & Service Lines

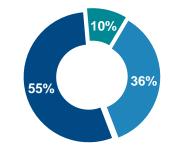
Growth **Services**

Credit Management



Key figures

| Cerved Group | 31-12-2019 |
|-------------------------|------------|
| Revenues (€m) | 521 |
| Adj EBITDA (€m) | 237 |
| Margin (%) | 45% |
| Revenues CARG 2011-2019 | +9% |

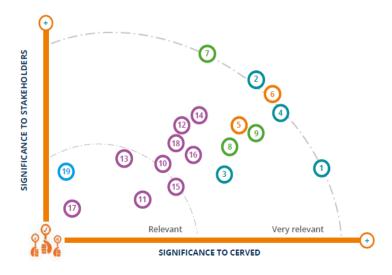


| | | € 12. Ipo 21 Die 10 |
|-----------------|------------|---|
| Market Data | 31-12-2019 | 24-June-14 31-Dic-19 |
| Mkt Cap (€m) | 1,698 | 10 g |
| Price since IPO | +22% | * / washingtone with the state of the state |
| TSR | +26% | 5 4 |
| Free float | 93% | 3 |
| | | |

¹⁾ Subsidised financing (Cerved FinLine); 2) Artificial Intelligence (e.g. Atoka);

Materiality Matrix & UN commitment

Materiality Matrix



Governance & Compliance

- 1 Governance & Compliance
- **2** Ethics, integrity and anticorruption
- **3** Sustainability of business strategy
- 4 Privacy protection

Risk Management & Continuity

- 5 Risk Management
- **6** Data and information security management

Product responsibility & Innovation

- ▶ 7 Product and service quality and customer satisfaction
- ▶ 8 Product responsibility & Innovation
- ▶ 9 Integrity and independence of information

Social & people responsibility

- 10 Relations with institutions
- 11 Talent and training
- **12** Diversity and equal opportunities
- ▶ 13 Health and Safety
- ▶ 14 Worker engagement
- 15 Welfare, work-life balance and
- company climate
- 16 Industrial relations
- 17 Management of suppliers and
- relations with strategic partners
- ▶ 18 Respect of human rights

Environmental responsibility

▶ 19 Environmental protection

UN Commitment



- Cerved Group from signatory to participant in 2019
- Communication on progress (**COP**) by July 2020



"Statement on ESG in credit risk and ratings" signed by Cerved Rating Agency

Cerved contribution to SDGs



- Internal professional growth strategy and talent attraction
- Knowledge sharing with the community



- Development of specific initiatives to reduce the gender gap
- Improve gender equality inside the Company
- Promotion of development and innovation (observatories, partnership with universities)
- Occupational health and safety



- SMEs support for sustainable development
- Increase of scientific research in the field of sustainability



- Promotion of social inclusion in the company
- Enhancement of the initiative "Cara Cerved ti scrivo")



- ▶ ESG assessment criteria in the supply chain
- Development of ESG services
- Business continuity certification







- Renewable energy management
- Plastic free policy
- Creation of a CO2 emissions monitoring system
- Support for the legislative and economic decisions
- Policies and Certifications
- Improving financial integrity and market transparency by providing data
- Increasing stakeholder engagement
- Development of collaborations and parterships in order to Increase the offering of ESG services





Sustainability Plan 2020-2022

| ACTION Completed | Launched / to be launch |
|---|-------------------------|
| IDENTITY AND APPROACH TO SUSTAINABILITY | SDGs |
| Allocation of responsibilities in the Sustainability area to an internal board comm (Control, Risk and Sustainability Committee) | ittee |
| Identification and appointment of an ESG manager | |
| Revision and publication of a Sustainability Policy | • |
| Membership UN Global Compact (from signatory to participant) | • <u> </u> |
| Introduction of sustainability goals in the MBOs of the CEO | 17 introde |
| Increased engagement with investors and stakeholders in sustainability | © & |
| Allocation of management sustainability responsibilities to the Management Com and the "Sustainability Ambassadors" | |
| Greater transparency towards stakeholders as regards commitment, programme sustainability actions | es and |
| Introduction of sustainability goals in the MBOs of top management | ۵ |
| | |
| GOVERNANCE, RISK, ETHICS AND COMPLIANCE | SDGs |
| Updating of Code of Ethics | ② |
| Adoption of a Whistleblowing system | • |
| Adoption of policies on: | |
| Privacy Anti-money laundering | 16 AND COLORS |
| Human rights | ⊻ , |
| Support to the community Updating of Organisation and Management Model 231 | |
| Adoption of a Tax Policy | |
| Achievement of ISO 37001 anticorruption certification | |
| Actievement of 150 57001 and corruption certain cation | • |
| PEOPLE AND HUMAN RIGHTS | SDGs |
| Extension of benefit plan | • |
| Extension of smart working programme | • |
| Measurement of employee satisfaction and engagement | • |
| Development of Cerved Next Campus (employer branding action), in partnership | |
| Universities, and scholarship initiatives for rewarding students Collaborations for the enhancement of resources with disabilities (autism, Aspers | 4 conunci |
| syndrome and similar disorders) | gers 💿 📗 |
| Continuation of training activities for employees and job-oriented programmes w inclusion of certifications | rith S steet |
| Definition of an organic human resource enhancement and talent attraction strat development of targeted propositions | tegy, with 💿 🦸 |
| Achievement of ISO 18001/45001 occupational safety certification | © 0 HOUSE |
| Definition of an identity consolidation/development plan based on a corporate cu integrated with sustainability | ulture 💿 |
| Continuation of specific actions to identify and reduce inequalities, primarily by p diversity at senior management and employee level: | romoting |
| Greater number of women executives or managers Reduction of Gender Pay Gap | 10 ROATE |
| Full compliance with Italian Law 68/69 (protected categories) Reduction of unconscious bias | <u> </u> |
|) Female empowerment | |
| Development of individual growth plans and continuous feedback | 2 |

| CONTINUITY, INNOVATION AND VALUE CHAIN (CUSTOMERS/ SUPPLIERS) Adoption of a Responsible Marketing Policy | • | SDG |
|--|----------|------------|
| Extension of ISO 27001 information security certification to all the Group | 0 | |
| Definition of a regular customer satisfaction survey programme that is consistent within | 0 | 4 course |
| the Group Improvement of the complaint resolution process | 0 | |
| Greater number of parties involved in the training activities of Cerved Academy in partnership with reference Bodies and Organisations Introduction of ESG assessment criteria in the supply chain | © © | 9 interior |
| Introduction of ESG services in Cerved Rating Agency | õ | O |
| Adherence by Cerved Rating Agency to the ESG Credit Risk and Ratings initiative, promoted by UN PRI for the incorporation of ESG factors in credit risk analysis | 0 | 12 contra |
| Refining of the sustainability assessment methodology and analysis of links with credit rating methodology | 0 | 17 NUM |
| Adherence to ESMA guidelines on transparency in credit rating communications | 0 | · / 🐼 |
| Adherence to UN PRI as service provider | 0 | Ø |
| Continuation and strengthening of Cerved Rating Agency's collaboration with Universities Definition and structuring of an innovation management process based on customer | • | |
| Definition and structuring of an innovation management process based on customer involvement and implementation of bottom-up proposals from production units IT enhancement aimed at reducing IT incidents | 0 | |
| Achievement of ISO 22301 business continuity certification | <u> </u> | |
| Achievement of 150 22501 business continuity certification | • | |
| COMMUNITY | | SDG |
| Continuation of publication activities through Cerved Know and Osservitalia and Cerved Next | • | |
| Development of collaboration with institutions (e.g. ABI, Bank of Italy, INPS, Confindustria,) to carry out activities/research with economic and social impact as a guide for data driven decision-making processes | • | 9 motor |
| Support to the activities of Fintech start-up accelerators in partnership with other Financial Institutions | ② | ₫ |
| Enhancement of the initiative "Cara Cerved ti scrivo", aimed at promoting education and reducing the social gap between children/young people in disadvantaged areas | • | 16 min |
| Charitable work provided to the community, such as the Letizia Verga Committee, Milano City Marathon sponsorship and the Renato Einaudi Collegio Universitario of Turin | • | 3 |
| Development of observatories having a great impact on the social and economic fabric in partnership with Organisations and Institutions, also promoting the sharing of data and know-how | ٥ | 10 110 |
| Development of strategic philanthropic activities consistent with Cerved's role in the social and economic system | ٥ | |
| Consolidation of institutional lobbying activities concerning sustainability | 0 | |
| ENVIRONMENT | | SDG |
| Approval of Environmental Policy | • | 350 |
| Adoption of Plastic-free behaviour at parent company level | • | |
| Extension of Plastic-free behaviour to all the group | 0 | |
| Creation of a CO2 emissions monitoring system and definition of a consumption reduction plan for the Group's offices | 0 | 13 375 |
| Assessment of ISO 50001/14001 environmental certification | • | |
| Increased use of energy from renewable sources | 0 | |
| Increase in the percentage of vehicles with reduced environmental impact (e.g. hybrid vehicles) in the company fleet | ۵ | |
| Extension of programmes for promoting circular economy | | - |



Governance, Risk Management and Compliance

Highlights
Sustainability Governance
Policies
Certifications

Highligths



Governance

64%

BOD INDEPENDENCE

~100% PUBLIC COMPANY

36% WOMEN ON THE BOD

Diversity Policy for corporate bodies

DEFINED



New ERM FUNCTION

ESG Risk mapping STRENGTHENED

Model 231

GRADUAL ADOPTION BY NEWLY ACQUIRED COMPANIES



Compliance

Privacy Policy and Anti-Money Laundering **Policy**

ISO 27001 EXTENDED TO

SUBSIDIARIES

Code of **Ethics** UPDATED

Full Report on Corporate Governance:

https://company.cerved.com/en/sustainability-esg

Sustainability governance

Control, Risk & **Sustainability Committee**

- BoD internal committee
- N. of members: 3
- Independence: 100%
- Women members: 100%



Sustainability Strategic Committee

Coordinator: Head of Structured Finance. IR & ESG (with **ESG** role appointed by BoD resolution on 23 Dic 2019)

ESG **Cerved Group**

Members of the Executive Team with specific responsibility on Environmental, Social, Governance, Strategy, Institutional Relations & Communication, Innovation, Reporting & Compliance

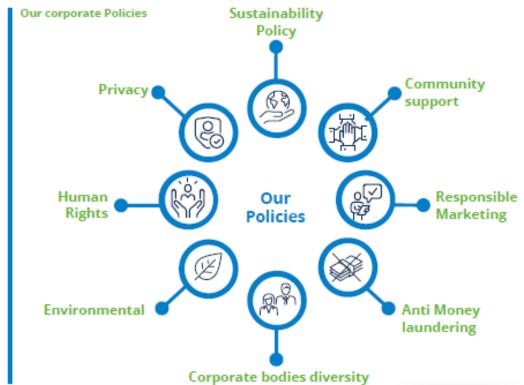
ESG Business Opportunity

ESG Solutions (Cerved Rating Agency) as product offering

Ambassadors

Policies & Certifications

Policies



- Diversity & Inclusion policy defined
- ► Finalizing the Group's Fiscal Policy



Full documentation (Policies, Certifications, Code of Ethics, Model 231) https://company.cerved.com/en/sustainability-esg

Ethics, Integrity and Anticorruption

- Code of Ethics
- Whistleblowing System
- Organisation, management and control model pursuant to Italian Legislative Decree 231/01

Certifications & Licences

- ▶ ISO 9001:2015 Quality Management Systems;
- ► ISO 27001:2017 Information Security ManagementSystem;
- The Group also prepared an activity plan to obtain the following certifications by 2020/ 2021:
 - Information Security Management System (ISO 27001) extended to the other controlled entities:
 - Business Continuity management system and achievement of relevant certification in accordance with ISO 22301 standard;
 - Anticorruption management and prevention system and achievement of relevant certification in accordance with ISO 37001
- Cerved Group companies own the **licenses** required by articles **134 TULPS** for Commercial Information and **115 TULPS** for performing outofcourt debt collection activities on behalf of third parties. Cerved Master
 Services S.p.A. has been enrolled in the Register pursuant to art. **106 of T.U.B**.

TULPS = Testo unico delle leggi di pubblica sicurezza **TUB** = Testo Unico Bancario



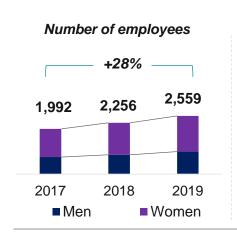
Our People, Diversity and Human Rights

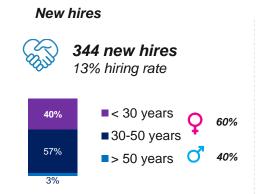
Staff Composition
Diversity & Human Rights
Training & Work-life balance
Remuneration Policy

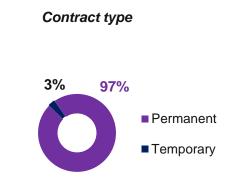
Staff composition

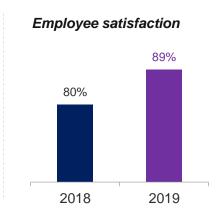
Diversity & Human rights

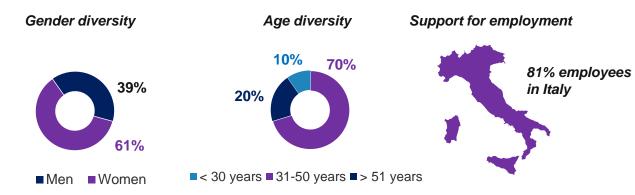
Training,
Work-Life Balance,
Inclusion
&
Remuneration















- 42,643 training hours delivered
- +10% vs 2018



- >30,000 Smart Working days used
- > 1,400 persons enabled
- +14% protected categories in 2019



New Long-Term Incentive Plan 2022-2024 (66% approval in the Shareholders' Meeting) https://company.cerved.com/en/sustainability-esg



20% weight of sustainability in CEO short-term incentives

Highlights of the 2020 Remuneration Policy

Full Remuneration Report:

https://company.cerved.com/en/sustainability-esg

| FIXED COMPONENT | The fixed component is commensurate to the delegated powers and attributed position , having taken into account the appropriate market parameters for similar positions, as well as skills, experience, and effect on the results of the business. | | |
|-----------------|---|---|--|
| | Type of Plan | MBO system | |
| | Performance Period | Annual, consistent with the budget objectives | |
| | Method of payment | Cash | |
| | Gate ex-ante | Consolidated Group Adjusted EBITDA | |
| SHORT-TERM | Type of KPIs | Mix of quantitative, qualitative corporate and individual objectives tied to profitability, | |

Three (2019-2020-2021)

Three-year period for each cycle

> Adjusted PBT: weight 70%

MID CAP TSR: weight 15%

SHORT-TERM INCENTIVE PLAN (STI)

No. award cycles

Vesting

Performance

| Type of KPIs | sustainability, governance, risk and leadership (see page 28) |
|--------------------|--|
| Target Bonus | CEO 70% of the fixed component – Other Executive Directors 25% of the fixed component – Executives with Strategic Responsibilities 30% - 60% of the fixed component! |
| Cap Bonus | component ¹ . CEO 105% of the fixed component – Other Executive Directors 38% of the fixed component – Executives with Strategic Responsibilities 46% - 90% of the fixed component ² . |
| Ex-post corrective | Clawback clause |

| LONG-TERM INCENTVE |
|-----------------------|
| PLAN (LTI) "2022-2024 |
| Performance Share |
| Plan" |
| approved by the |
| Shareholders' Meeting |
| on 16 April 2019 |

| | conditions | MID CAP TSR: weight 15% Sector TSR: weight 15% |
|---|--------------------|--|
| E | Accrual curve | A threshold value is envisaged for each objective, below which no share will be granted, and a performance cap: when this cap is reached or topped, the maximum number of the shares will be granted |
| 3 | Сар | CEO/Executive Directors: Up to a maximum of 4 times the fixed component for each three-year allotment cycle Executives with Strategic Responsibilities: Up to a maximum of 3 times the fixed component for each three-year allotment cycle |
| | Lock Up | CEO/Executive Directors: 50% of granted Shares net of assignable/assigned shares to cover the social contributions/tax burden until the mandate comes to an end Executives with Strategic Responsibilities: 50% of granted Shares net of assignable/assigned shares to cover the social contributions/tax burden for 2 years from the granting date |
| | Ex-post corrective | Clausola di claw back |

| CEO Objectives (STI) | Weight (%) |
|----------------------|------------|
| EBITDA | 50% |
| Earning per Share | 10% |
| M&A | 20% |
| Sustainability | 20% |
| | |

Define a sustainability plan with qualitative/ quantitative targets over the M/L term (3-5 years)



Business Continuity, Innovation and Sustainable Value Chain

Business Continuity
Innovation
Customer satisfaction
Suppliers

Highlights



Continuity

ISO 22301 on business continuity BY 2020

ISO 27001 on info security EXTENDED TO OTHER SUBSIDIARIES

CONTRACTED

Cyber-risk insurance







FinTech commercial credit transfer platform



Customers

Responsible **Marketing Policy** 86% CUSTOMER SATISFACTION

Guiding principles for marketing activities: Accuracy, Reliability and Truth, Honesty and Transparency, Privacy, Ethical Conduct & Social Responsibility

Customer satisfaction



86% of the 1,937 customers interviewed were satisfied or very satisfied with Cerved's services

Supply Chain

| Cerved Group suppliers | 2019 |
|-------------------------------|-------|
| Local suppliers | 3,595 |
| Total suppliers | 4,015 |
| Percentage of local suppliers | 90% |

ESG assessment criteria in the supply chain to be introduced by 2020 by implementing a platform developed by Cerved Group



Community support COVID-19 & ESG

The social role of Cerved: Data Driven Sustainability

Cerved Know platform (free data/ reports/ position papers):
https://know.cerved.com/



Social Impact

Educating and disseminating financial culture

CERVED SME REPORT BANKRUPTCY OBSERVATORY



Data-driven culture events

CERVED NEXT OSSERVITALIA







Institutional role

Cerved as preferential interlocutor of the main institutions*

- DEFINITION OF BUSINESS INFORMATION INDUSTRY STANDARDS WITH ANCIC
- > SCIENTIFIC PARTNERSHIP WITH CNDCEC
- > ABI-CERVED OUTLOOK



Philanthropy

Establishment of the charity commitee "Cara Cerved ti scrivo"

Community
Support
Policy



ANCIC = Associazione Italiana Imprese Informazioni Commerciali CNDEC = Consiglio Nazionale Dottori Commercialisti ABI = Associazione Bancaria Italiana

Cerved ESG contribution during COVID-19

Preserve people safety

- Smart-working coverage reached >90%
- Supplementary health insurance provided and psychological support direct line
- Corporate agreements for on-line gym courses
- Dedicated community groups on the social platform Workplace
- Social safety net and holidays usage

Ensure Business Continuity

- Infrastructure strengthening to guarantee operational continuity and sanitization of all offices with stringent protocols adopted
- Dedicated Committees driven by top management and launch of adhoc projects (e.g. Business Continuity)
- **Stress Test** to assess the overall resilience of company financials
- No reports of material disservices from customers

Cerved contribution to the community with the data driven sustainability

Cerved's data, reports and forecasts available for free on the Cerved Know platform (https://know.cerved.com/) to help the Italian economic systmen to estimate the impact of Covid-19 on revenues, probability of default, cash shortages of firms and industries



2 March Impact of the Coronavirus on the Italian non-financial corporates (Cerved Rating Agency)

2020/21 default rates and rating reforecast



16 March Cerved Industry Forecast

Forecast on revenues for 200+ economic sectors

23 March

How to avoid financial infection

Estimation on cash shortages and financial needs on 720k Italian companies



27 April Termometro Italia

Survey on sentiment of Italian households about Covid-19 economic impact

<u>Forthcoming</u>

- Update of forecast on revenues
- Update of Cerved Rating Agency research on default and ratings
- Impact of Covid-19 on payment behavior of Italian companies



24 April No bankruptcy due to Covid-19

Cerved proposals to contain the economic cost of Covid-19

Launch of dedicated offering to support Banks and Corporates to deal with COVID-19 crisis (e.g. Impact Risk, Subsidised Finance). Portion of COVID-19 offering revenues contributed to hospitals and other initiatives



Environmental Responsibility

Environmental Policy GHG emissions Plastic free

Highlights



Policy

Environmental 42% electric power purchased

DEFINED

FROM RENEWABLE SOURCES

Environmental Responsibility

Energy saving through optimisation of energy consumption



New **Car Policy**

Hybrid véhicles

DEFINED

TO BE INTRODUCED BY 2020

Car fleet management Reduction of atmospheric emissions as a result of staff movements.



Plastic Free

Plastic free initiative "Anche NO!"

ELIMINATION OF:

- > 15,000 PLASTIC BOTTLES
- > 65,000 SMALL COFFEE CUPS



- Efficiency in the use of resources
- Promotion of a culture based on the respect for the environment

Direct GHG emissions (Scope 1)

| Direct GHG emissions (Scope 1) | 2017 | 2018 | 2018 RESTATED | 2019 |
|--------------------------------|---------------------------|----------------|----------------|----------------|
| u.m. | Total In tCO ₂ | Total In tCO₂e | Total In tCO₂e | Total In tCO₂e |
| Natural gas | 138.28 | 152.15 | 1,043.45 | 736.78 |
| Gasoil | 15.77 | 17.62 | 17.62 | 41.99 |
| Diesel for car fleet | - | 1,160.07 | 844.41 | 915.08 |
| Gasoline for car fleet | - | 7.15 | 4.38 | 5.92 |
| Hybrid for car fleet | - | 3.52 | 3.51 | 9.79 |
| | | | | |
| Total | 154.05 | 1,340.52 | 1,913.38 | 1,709.56 |

Indirect (Scope 2) Location-based emissions

| Indirect emissions | u.m. | 2017 | 2018 | 2019 | |
|--------------------------|------------------|----------|----------|----------|--|
| Electric power purchased | | | | | |
| İtaly | tCO ₂ | 1,627.06 | 1,173.66 | 1703.84 | |
| Romania | tCO ₂ | - | 28.88 | 31.82 | |
| Greece | tCO ₂ | - | - | 182.32 | |
| Switzerland | tCO ₂ | - | - | 13.82 | |
| Total | tCO ₂ | 1,627.06 | 1,202.53 | 1,931.79 | |

Total GHG emission intensity (Scope 1 + Scope 2 Location Based)

| GHG emission intensity | u.m. | 2017 | 2018 | 2018 RESTATED | 2019 |
|-----------------------------------|------------------------------|----------|----------|---------------|----------|
| Total GHG Emissions ⁷¹ | tCO ₂ | 1,781.11 | 2,543.05 | 3,115.92 | 3,641.35 |
| Employees and other workers | HC | 2,500.00 | 2,935.00 | 2,935.00 | 3,847.00 |
| o/w Group's employees | HC | 1.992 | 2.256 | 2.256 | 2.259 |
| o/w seconded, associates | HC | 508 | 679 | 679 | 1288 |
| GHG emission intensity | tCO ₂ per unit | 0.71 | 0.87 | 1.06 | 0.95 |

- Please note that 2017 data are not comparable since referred to a different perimeter
- The value for Natural Gas 2018 was adjusted following the improvement of the consumption monitoring system which was also expanded and extended to all the perimeter offices



Thank you for your attention





Per un futuro sostenibile, in Cerved scegliamo l'ambiente, non la plastica

Disclaimer

This presentation and any materials distributed in connection herewith (together, the "Presentation") do not constitute or form a part of, and should not be construed as, an offer for sale or subscription of or solicitation of any offer to purchase or subscribe for any securities, and neither this Presentation nor anything contained herein shall form the basis of, or be relied upon in connection with, or act as an inducement to enter into, any contract or commitment whatsoever.

The information contained in this Presentation has not been independently verified and no representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness, reasonableness or correctness of the information or opinions contained herein. None of Cerved Group S.p.A., its subsidiaries or any of their respective employees, advisers, representatives or affiliates shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its contents or otherwise arising in connection with this Presentation. The information contained in this Presentation is provided as at the date of this Presentation and is subject to change without notice.

Statements made in this Presentation may include forward-looking statements. These statements may be identified by the fact that they use words such as "anticipate", "estimate", "should", "expect", "guidance", "project", "intend", "plan", "believe", and/or other words and terms of similar meaning in connection with, among other things, any discussion of results of operations, financial condition, liquidity, prospects, growth, strategies or developments in the industry in which we operate. Such statements are based on management's current intentions, expectations or beliefs and involve inherent risks, assumptions and uncertainties, including factors that could delay, divert or change any of them. Forward-looking statements contained in this Presentation regarding trends or current activities should not be taken as a representation that such trends or activities will continue in the future. Actual outcomes, results and other future events may differ materially from those expressed or implied by the statements contained herein. Such differences may adversely affect the outcome and financial effects of the plans and events described herein and may result from, among other things, changes in economic, business, competitive, technological, strategic or regulatory factors and other factors affecting the business and operations of the company. Neither Cerved Group S.p.A. nor any of its affiliates is under any obligation, and each such entity expressly disclaims any such obligation, to update, revise or amend any forward-looking statements, whether as a result of new information, future events or otherwise. You should not place undue reliance on any such forward-looking statements, which speak only as of the date of this Presentation.

It should be noted that past performance is not a guide to future performance. Please also note that interim results are not necessarily indicative of full-year results.

